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EXPERT  
RECRUITMENT  
SOLUTIONS

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**SALARY GUIDE**

2026

This is a salary guide for 2026 for Australian-based roles in the animal health industry, quoted in \$AUD. These ranges are indicative only, and salaries will vary depending on experience and location. If you are earning more, well done - you probably deserve it!

For salary guides in other countries or currencies, please [contact us](#) for a chat.

## SALES

### Sales Representative

Veterinary	\$70,000 – \$110,000 base
Pet Specialty	\$65,000 – \$95,000 base
Equine	\$70,000 – \$110,000 base
Livestock	\$70,000 – \$120,000 base
Swine	\$75,000 – \$120,000 base
Poultry	\$75,000 – \$120,000 base

### Key Account Manager / National Account Manager

Veterinary	\$100,000 – \$130,000 base
Pet Specialty	\$100,000 – \$150,000 base
Equine	\$100,000 – \$150,000 base
Livestock	\$100,000 – \$140,000 base
Swine	\$115,000 – \$160,000 base
Poultry	\$115,000 – \$160,000 base



## Sales Manager / National Sales Manager

Veterinary \$120,000 – \$180,000 base

Pet Specialty \$95,000 – \$150,000 base

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## MARKETING

### Marketing Assistant / Assistant Brand Manager

\$60,000 – \$80,000 base (average is \$70,000 base)

### Brand Manager

\$80,000 – \$140,000 base (average is \$110,000 base)

### Product Manager

\$80,000 – \$150,000 base (average is \$115,000 base)

### Senior Brand Manager

\$110,000 – \$160,000 base (average is \$135,000 base)

### Senior Product Manager

\$110,000 – \$190,000 base (average is \$150,000 base)

### Marketing Manager

Average is \$180,000 base



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# TECHNICAL POSITIONS

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## Technical Services Veterinarians

1 – 5 years \$100,000 – \$120,000 base

5+ Years \$100,000 – \$180,000 base

## Junior Animal Nutritionist

\$60,000 – \$80,000 base

## Senior Animal Nutritionist

\$100,000 – \$180,000 base (average is \$140,000 base)

# QUALITY ASSURANCE AND REGULATORY AFFAIRS QUALITY ASSURANCE

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## Quality Assurance Associate

\$80,000 – \$100,000 base (average is \$90,000 base)

## Senior Quality Assurance Associate

\$90,000 – \$110,000 base (average is \$100,000 base)

## Quality Assurance Manager

\$120,000 – \$160,000 base (average is \$140,000 base)

## Regulatory Affairs Associate

\$105,000 base



## Senior Regulatory Affairs Associate

\$130,000 – \$180,000 base (average is \$155,000 base)

## Regulatory Affairs Manager

\$140,000 – \$180,000 base (average is \$160,000 base)

*\* These are all guides on base salaries*

Finding your dream job can be easier than you think. If you'd like to discover more about current opportunities, check out our website at [www.s8ers.com.au](http://www.s8ers.com.au) or reach out to Shannon Wood directly on +61 400 850 040 to chat about other non-advertised opportunities.



S8 are the specialists in animal health recruitment, with over 30 years combined experience.

Since getting established in 2015 we have built a wealth of knowledge, experience and some damn good friendships!

Authentic, reliable, refined and relaxed - That's our contribution to your recruitment process.

Shannon Wood (Managing Director)

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